

Whether you're just starting your career or seeking a meaningful change, the Financial Advisor Apprenticeship Program at Diamond State Financial Group offers a unique pathway into one of today's most rewarding industries. We're looking for individuals who are entrepreneurial, motivated, competitive, and passionate about helping others succeed. As an independently owned and operated firm, we aren't tied to proprietary products or product requirements — giving you the freedom to offer objective, personalized solutions that truly serve your clients.

You'll begin by building an active client base and learning to guide individuals, professionals, and business owners through every stage of their financial journey. From assessing their needs to developing strategies and implementing tailored recommendations, you'll play a key role in helping them pursue their financial goals — while creating a meaningful and lasting career of your own.

### **What We Offer**

Our program is designed to help you succeed — from day one through long-term growth. You will receive:

- Paid 6-month apprenticeship followed by a 48-month residency, with a base subsidy through Cetera Advisor Networks and DSFG
- A competitive compensation structure including commissions, renewals, and performance-based bonuses
- A monthly wellness stipend to support your physical and mental well-being
- Recognition trips and international travel incentives with Diamond State Financial Group and Cetera Advisor Networks for top-performing advisors
- Earned flexibility — new advisors benefit from in-office collaboration, hands-on training, and mentorship during their early development, with growing autonomy as they demonstrate readiness and success.
- Licensing support with financial incentives upon successful completion

### **What We're Looking For**

This is more than a job — it's the foundation of a lasting, meaningful career. To succeed in this role, you should bring [OR have]:

- A Bachelor's degree in any field
- A competitive drive and proven ability to achieve or exceed goals
- Integrity and a high level of ethical standards — you're someone others can trust
- Excellent communication skills, both written and verbal
- Strong interpersonal skills and the ability to build real relationships
- A self-starter mindset with the ability to work independently and as part of a team
- Experience in leadership, marketing, or business development is a plus
- Willingness and ability to obtain required industry licenses (including the Series 7 and 66) — full support provided

We're looking for individuals who are coachable, motivated by purpose, and excited to build something of their own — while helping others do the same.



## About Us

Diamond State Financial Group is a comprehensive, independently owned financial services firm. Since 1989, we've helped individuals, families, and business owners pursue their financial goals through customized strategies and long-term relationships. Our independence means our advisors aren't tied to proprietary products or sales quotas — allowing them to focus solely on what's right for their clients.

Advisors at our firm are licensed to offer life insurance, health insurance, securities, and investment solutions, equipping them to build tailored plans that support clients through every stage of life.

We're committed to growing a team of professionals who are driven to make an impact, build lasting careers, and operate with integrity and purpose. With personalized training, mentorship, and entrepreneurial freedom, we create space for our advisors to grow into confident professionals and trusted leaders in their field.

Securities offered through Cetera Advisor Networks, LLC, member FINRA/SIPC. Advisory Services offered through Cetera Investment Advisers, LLC, a registered investment adviser. Cetera is under separate ownership from any other named entity.

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